## **Health Information Technology Commission Minutes**

**Date:** Thursday, September 15, 2011 **Location:** MDCH

1 – 4:00pm 1st floor Capital View Bldg

Conference Room B&C 201 Townsend Street Lansing, Michigan 48913

**Commissioners Present:** 

R. Taylor Scott, D.O Commissioners Absent:

Olga Dazzo Dennis Swan
David Behen Tom Lauzon
Joseph Hohner Robert Paul
Toshiki Masaki – Vice Chair Robin Cole

Mark Notman Greg Forzley, M.D. – Chair

Larry Wagenknecht, R.Ph.

Kimberly Ross – Jessup

Staff:

Beth Nagel – MDCH

**Guests:** 

Bruce Wiegand Mary Hojnacki James Gartung Jeff Shaw

David Durkee Dennis Olmstern Cindy Schnetzler Andrea Walrath Jason Werner Sam Naser Angela Vanker Hank Mayers George Peterman Harry Levins Dan Armijo Christine Fend Jeff Allison Dana Green Melissa Cupp Rebecca Blake John Hazewinkel

Tim Pletcher Deb Mosher Carol Parker Michelle Maitland

**Minutes:** The regular monthly meeting of the Michigan Health Information Technology Commission was held on Thursday, September 15, 2011 at the Michigan Department of Community Health with eight Commissioners present including the Vice Chair.

#### A. Welcome

#### **B.** Review and Approval of 8-18-11 meeting minutes

1. Minutes of the 8-18-11 meeting were approved and will be posted to the HIT Commission website following this meeting.

#### C. Role of HIT Commission

- 1. Review of Activities Matrix: In response to a request from the previous HIT Commission meeting, Beth Nagel provided a spreadsheet that aligns the activities of the HIT Commission since 2006 with the roles and responsibilities of the Commission as outlined in Public Act 137-2006 that created the HIT Commission. Nagel explained that this spreadsheet is meant to be a tool to assist the Commission in developing agenda items or recommendations for the upcoming 2011 annual report. Nagel asked the Commission if they would like any other tools for the October discussion.
- **2. Discussion:** The Commission asked Nagel to put more current activities at the bottom of the spreadsheet. The Commission discussed the need to be able to identify unmet needs. Some ideas were to hold more public input forums, to ask each representative to report on the needs of their stakeholder group, and to hold a strategic planning session.

#### D. Dashboard for MI HIT Initiatives

- 1. Updated Dashboard: Beth Nagel gave an overview of changes made to the MI HIT Dashboard based on the recommendations of the Commission at the previous meeting. Changes included listing the revision date on each initiative and adding a "goal" column.
- **2. Discussion: Modifications and/or Revisions:** The HIT Commission noted that the current layout is succinct and clean, but also wanted a way to show more detail on the trend without making the layout overly complicated. To achieve this objective, the HIT Commission suggested adding a "previous" column to the data.

#### E. MiHIN Shared Services Update

- 1. Progress & Forecast of Activity: Tim Pletcher, the Executive Director of the MiHIN Shared Services outlined the activities of the MiHIN of the last month. These activities include reviewing sub-state HIE proposals for funding, developing a plan for defining future use cases, and continuing establishing the organizational foundation of the MiHIN. Pletcher shared the details of the next three sub-state HIEs that have applied for the sub-state HIE funding. Pletcher shared details about the activities that MiHIN expects to accomplish in the coming two months.
- **2. Procurement:** Pletcher shared an overview of the procurement process and reviewed the steps that have been taken to arrive at the top two vendors. Pletcher discussed the due diligence process that has been performed, the current status and the process for moving forward to contracting with the finalist. Pletcher reviewed the technical model and the similarities between

- this model and the majority of other states with Michigan's size, complexity and state of readiness.
- **3. Discussion:** The HIT Commission asked if there had been any unexpected challenges with the contracting process. Pletcher said that MiHIN expected the process to be complex. HIT Commission members noted that they were pleased to see the progress and that MiHIN was moving forward.

#### F. MDCH's Strategic Priorities and Implementation Updates

- 1. Director of MDCH, Olga Dazzo, gave a presentation of the Department's priorities. This presentation was requested at the previous HIT Commission meeting. Dazzo presented the information that was in Governor Snyder's health message, which focused on health and wellness; access; healthcare reform; and improved governance. Dazzo discussed the upcoming obesity summit and infant mortality summit. Dazzo discussed Michigan's health dashboard, and the steps MDCH is taking to make improvements.
- 2. The HIT Commission expressed gratitude for hearing more about MDCH's priorities and noted that the approach is comprehensive. The HIT Commission discussed that throughout their deliberations they should be thinking how they can help MDCH reach these goals.

#### G. M-CEITA

- 1. Altarum Response to HIT Commission Request for Information: At the last HIT Commission meeting in August, the HIT Commission recommended that MDCH request more information about M-CEITA in the following areas:

  1) the strategies to fill the leadership gap in the M-CEITA organizational structure, 2) the pricing structure including the methodology for discounts and 3) the risks and mitigation strategies. Dan Armijo from Altarum came to the HIT Commission meeting to provide an update on the program and answer the three questions, as follows:
  - i. Armijo outlined the organizational structure include that has been revised and includes a newly hired operations manager. Armijo explained that the focus of the program is now on the business and side and therefore would not be focusing on replacing the clinical director. Armijo indicated that this is consistent with the majority of other Regional Extension Centers around the nation.
  - ii. The pricing structure was outlined and Armijo explained that providers can pay between \$0 and \$500 for M-CEITA services. Discounts are given many reasons which include hardships, group purchasing discounts, level of service needed, and if there are learning opportunities for staff available at the site. The pricing discounts can be offered across all of the sub-contractors that serve the state.
  - iii. The risks and mitigation strategies for M-CEITA include 1) an ambitious timeline, which M-CEITA is mitigating by focusing on provider organizations to reach a mass quantity of providers most efficiently, 2) Provider confusion over all ARRA HIT initiatives, which M-CEITA is mitigating by maintaining coordination and

- communication with the other initiatives. 3) Program sustainability, which M-CEITA will mitigate by having a full-time staff person dedicated to developing a sustainability plan.
- 2. Discussion: Some Commissioners expressed personal knowledge of providers that were happy with M-CEITA services. The HIT Commission asked if M-CEITA was tracking their attrition rate and Armijo said they are focused on the next two milestones but will start looking at attrition rate. Commissioners asked if M-CEITA will be successful in meeting the milestones and Armijo said that they are on target when compared to the rate of adoption seen nationally. Armijo added that since Medicare and Medicaid incentives are being paid out that the program expects to see an influx of participants. When asked about the biggest hurdles to providers, Armijo said that cost of the technology is a big barrier and that interface costs are one of the biggest factors driving the prices upward. The HIT Commission suggested that Altarum should provide this same presentation to the Statewide Stakeholder Committee.

#### H. Update on Long Term HIT Goals

1. **Update from Sub-Group**: Beth Nagel provided an update to the Commission on the background and progress made on developing recommended long-term HIT goals for Michigan. Nagel noted that the group has begun, but needs more members. Commissioners said they would respond by finding new members.

#### I. Commissioner Updates

1. Vice-Chair Masaki noted that the November HIT Commission meeting is canceled.

#### J. Public Comment

- 1. Hank Meyers asked if the dashboard will be on a website. Nagel replied that it would be soon, but the Commission was still adjusting the layout.
- 2. Deb Mosher noted that it wasn't just behavioral health that was left out of the Medicare and Medicaid EHR incentives Long Term Care has also been largely excluded.

#### K. Adjourn

1. Meeting Adjourned at 3:25 p.m.



## Michigan Health Information Technology Commission

**September 15, 2011** 

The Michigan Health IT Commission is an advisory Commission to the Michigan Department of Community Health and is subject to the Michigan open meetings act, 1976 PA 267, MCL 15.261 to 15.275

## Agenda

- A. Welcome & Introductions
- B. Review of 8-18-11 meeting minutes
- C. Role of the HIT Commission Activities Matrix
- D. Dashboard for Michigan HIT Initiatives
- E. MiHIN Shared Services Update
- F. MDCH Strategic Priorities and Implementation Updates
- G. M-CEITA Update and Response
- H. HIT Commission Long Term Goal Workgroup update
- I. Commissioner Updates
- J. Public Comment
- K. Adjourn





## **Role of the HIT Commission**

Review of Activities Matrix -- Beth Nagel, Vice Chair

Discussion -- Vice Chair, All

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## **Activities & Roles**

- In order to set future direction and goals, HIT Commission asked for:
  - Completed activities & Roles and Responsibilities
- Attached matrix takes the roles outlined in PA 137, 2006 and looks at activities accomplished since the Commission was created.

MIDCH

## **Role of the HIT Commission**

- Goal of today's brief discussion:
  - Review the attached spreadsheet
  - Identify other resources needed to inform future discussions
- End goal at future meeting: Identify the areas where the Commission would like to concentrate or do further work

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## Michigan HIT Dashboard

Overview -- Beth Nagel, MDCH

Discussion: Modifications, Revisions -- Chair, All

## **Updated Dashboard**

- Most Areas Updated since August report:
  - MiHIN
  - State of MI Public Health Reporting
  - Medicaid EHR Incentive Program
  - M-CEITA
  - Beacon
- One Area will be updated quarterly:
  - MI Sub-state HIEs

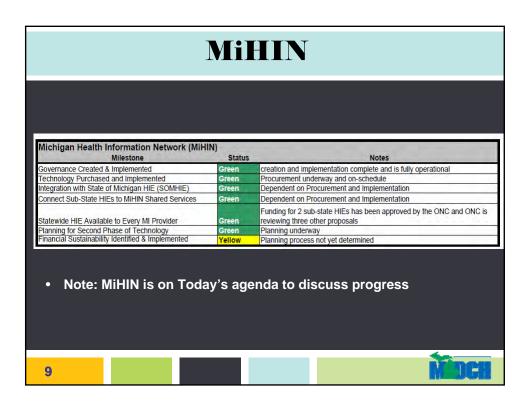
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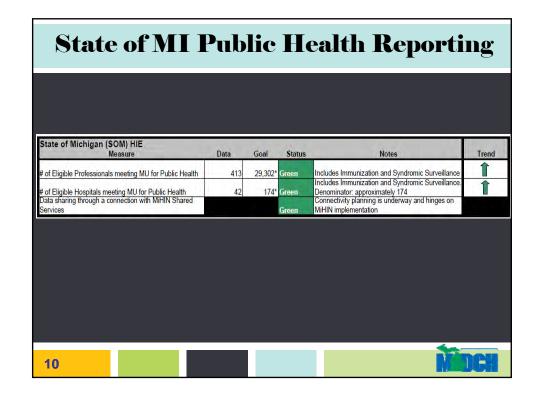


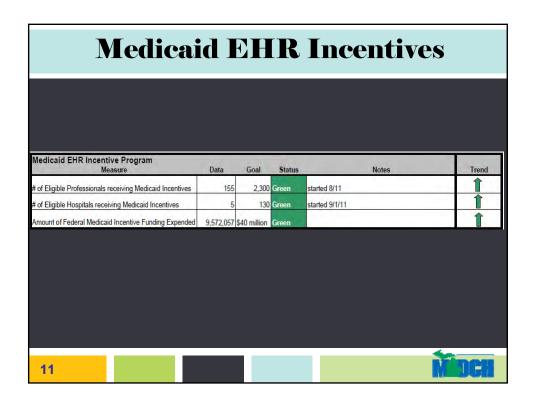
## **Updated Dashboard**

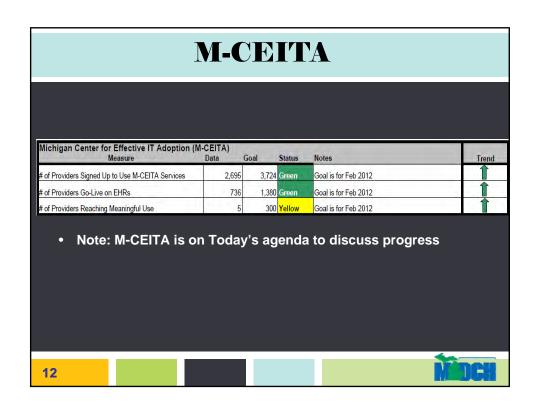
- Changes from August Meeting:
  - "Goal" column
  - "Trend" arrow is filled in for data that changed from the previous month's update
  - HIT Workforce added a second measure for each community college re: "number of graduates placed in HIT related job"











## Beacon

Beacon Community Collaborative Milestone	Status	Activities include: 48 practice sites (36 min required), approx 120 PCPs and 13,500 patients (4000 min) for CT intervention engaged to date; patient navigators for patient engagement (roll-out of 4 PHNs w/40 patients to date; revising target of 800 patients by year end); planning mobile health campaign, pharmacy and ED intervention to launch in Q4  Activities include: HIE procurement process, contracting, data sharing agreements, P&P, interfaces, pilots and operational HIE  Activities include: developing measures and survey tools, reporting quarterly building environment for data housing				
Clinical Transformation	Green					
Information Technology	Yellow					
Evaluation & Measurement	Green					
Communications & Outreach	Green	Activities include: developing communications plan, value propositions, and website				
Scalability, Sustainability and Research	Green	Activities include: workgroups, sustainability plan, identify funding opportunities, develop scalability plan				

• Note: Beacon is on the October agenda to discuss progress

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## **HIT Workforce**

Measure	Data	Goal	Status	Notes	Trend
ansing Community College students enrolled	75	200	Green		1
ansing Community College students placed in related obs or current job expanded	2		Yellow	Voluntary reporting from students	
Macomb Community College students enrolled	95	300	Green		1
obs or current job expanded	19	2525	Green	Voluntary reporting from students	
Delta College students enrolled	280	300	Green		1
Delta College students placed in related jobs or current ob expanded		от I.с.	Yellow	Voluntary reporting from students - not available, reporting started late	
Vayne Community College students enrolled	277	300	Green		1
Nayne Community College students placed in related obs or current job expanded	7		Green	Voluntary reporting from students	

Note: The HIT workforce program is on the October agenda to discuss progress



# Discussion Changes? Modifications? Additional data?



#### MICHIGAN HEALTH INFORMATION NETWORK

HIT Commission Update September 2011

# MIHIN Michigan Health Information Network

Status of Activ	ities
Phase One RFP Contracting	August Sept, 2011
Sub-State HIE Funding Awards	August Sept, 2011
All Sub-State HIE Workshop	September, 2011
Public Announcement of Final Vendor Award	September, 2011
Detailed Phase One Implementation Planning	September, 2011
Phase One Project Plan Ready	September/October, 2011
Commence Future Use Case	September-October,
Discussions	2011

#### OVERVIEW QUALIFIED ORGANIZATION FUNDING

**Purpose:** The State HIE Cooperative agreement calls for funding for Michigan's qualified sub-state HIEs to thrive, expand and keep costs affordable for providers seeking meaningful use.

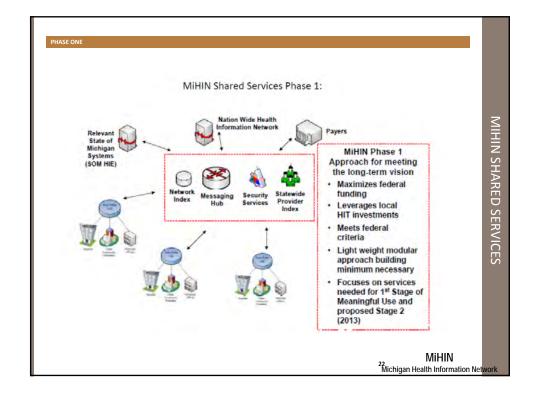
Milestone Based Payments: Each sub-state HIE will have the opportunity to submit one proposal for funding with a cap of \$250,000. Based on the discretion of the MiHIN Board, a sub-state HIE can apply for a second award based on funding availability within the budget approved by the Office of the National Coordinator for HIT ("ONC")\_ for sub-state HIEs. Milestones will be used to stage payments.

**Eligibility:** A sub-state HIE is considered eligible if it can demonstrate that it is working toward the criteria outlined in the approved MiHIN Shared Services Strategic Plan on pages 31 and 32 and is specifically named in the MiHIN Shared Services Strategic and Operational Plan Amendment posted at www.michigan.gov/mihin.

MiHIN 20 Michigan Health Information Network

ABOUT THE MICHIGAN HEALTH INFORMATION

NETWORK



#### INITIAL SERVICE

- Security and Messaging Services: Allows secure transaction-based routing among an index of qualified organizations
  (Sub-State HIEs, State of Michigan HIE, and NwHIN) and
  ensures that MiHIN has mechanisms to transform,
  translate, and transport data in multiple standard formats.
- 2. <u>Master Provider Index</u>: Provides an integration point for entity level and individual level identification providers and the various ID's used by different systems to uniquely identify providers.
- NWHIN Gateway: Provides for a single statewide implementation of the CONNECT and NWHIN Gateway for authorized exchange of clinical information across NWHIN.

MiHIN
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Michigan Health Information Networ

#### INITIAL LISE CASES

<u>USE CASE</u>: A Use Case is a description of a scenario or the steps required to enable a useful interaction among "actors" to accomplish a task or function. Use Case are a very common to way help define what an application will do.

MiHIN is focused on Two General Use Cases:

- 1. Electronic Public Health Reporting
  - a. Pushing immunization records into the Michigan Care Improvement Registry (MCIR).
  - b. Pushing reportable labs into the Michigan Disease Surveillance System (MDSS)
- 2. Push of Structured Data
  - a. Lab Results & Care Summaries (CCD or CCR's)

MiHIN

Michigan Health Information Network



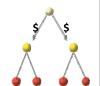


Rapid facilitation of directed exchange capabilities to support Stage 1 meaningful use

#### Preconditions:

- ✓ Little to no exchange activity
- Many providers and data trading partners that have limited HIT capabilities
- ✓ If HIE activity exists, no cross entity exchange

#### Capacitybuilder



Bolstering of sub-state exchanges through financial and technical support, tied to performance goals

#### Preconditions:

- ✓ Sub-state nodes exist, but capacity needs to be built to meet Stage 1 MU
- ✓ Nodes are not connected
- ✓ No existing statewide exchange entity

#### Orchestrator



Thin-layer state-level network to connect existing sub-state exchanges

#### Preconditions:

- ✓ Operational sub-state nodes
- ✓ Nodes are not connected
- ✓ No existing statewide exchange entity
- ✓ Diverse local HIE approaches

#### Public Utility



Statewide HIE activities providing a wide spectrum of HIE services directly to endusers and to sub-state exchanges where they exist

#### Preconditions:

- ✓ Operational state-level entity
- ✓ Strong stakeholder buy-in
- ✓ State government authority/financial support
- ✓ Existing staff capacity

#### MiHIN

Michigan Health Information Network

#### Elevator

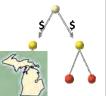


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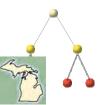


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#### MiHIN

Michigan Health Information Network

## info@MiHIN.ORG

See: WWW.MIHIN.ORG

MiHIN

Michigan Health Information Network

MORE INFORMATION ABOUT MIHIN



# MDCH Strategic Priorities & Implementation Progress

Olga Dazzo, Director, MDCH



#### Michigan Department of Community Health

Director Olga Dazzo

## Creating DCH 3.0

HIT Commission Meeting September 15, 2011

## Health Care Reform - White Paper

"Michigan's citizens should have access to the highest quality care available. As Governor, I will manage rising costs by implementing innovative management strategies, expand access through community based solutions, and promote wellness programs that identify health problems before they become chronic or more serious." ~ Governor Rick Snyder

- Promote wellness programs to reduce costs, improve quality of life, detect illness early.
- 2. Create Patient-Centered Medical Homes for Medicaid populations .
- Increase Medicaid reimbursement rates.
- Use Federally Qualified Health Centers to increase access and reduce costs.
- Leverage community solutions for high-risk populations.
- Implement Health IT initiatives to reduce administrative costs, enhance fraud protection, and eliminate costly redundant testing.



#### **Our Vision: DCH 3.0**

## Improve Health, Improve Care, Lower Costs Through Competitive and Collaborative **Organized Systems of Care**









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## **Strategic Priorities** January 2011 - December 2011

- Improve the health of our population:
  - a. Implement statewide stakeholder plan for obesity. (Chabut)
  - b. Implement statewide stakeholder plan for infant mortality. (Chabut)
- 2. Improve the health care provided to our population:
  - a. Implement patient-centered medical home demonstration grant. (Fitton)
  - b. Be a catalyst to create OB services access in northeast Michigan. (Chabut) c. Develop plan to promote FQHCs in the state. (Brim)
  - d. Implement plan to promote integration of behavioral and physical health, including health homes (ACA 2703). (Zeller)
- 3. Lower the health care costs per person in our State:
  - a. Obtain grants from foundations for statewide planning: obesity, infant mortality, health system reform, FQHCs. (Brim)
  - b. Implement Office of Health Inspector General to reduce fraud, waste, abuse. (Hill)
  - Develop and implement internal audit plan with links to OHIG, DTMB, DHS, Auditor General, CMS. (Lyon) d. Move fee for service programs into managed care.
    - a. Children with special health care needs. (Fitton)
       b. Medicare and Medicaid Dual Eligibles. (Fitton)
- e. Implement 2012 Budget. (Lyon) Plan and implement health care reform if feasible:
  - a. Implement multidisciplinary bureau that focuses on planning and implementing health reform. (Priest)
  - b. Plan expansion of Medicaid to 133% of FPL. (Priest)
  - c. Complete health insurance exchange plan design and consider conclusions for implementation. (Priest)
     d. Obtain planning grant for integration of dual eligibles and implement. (Fitton)

  - e. Implement 2013 and 2014 physician fee schedule increase to 100% of Medicare. (Fitton)
  - f. Expand Aging and Disability Resource Centers. (Sederburg)
    - Expand long term care option counseling through Community Living Program. (Sederburg) Identify other health reform opportunities that meet Gov. Snyder's reform goals. (Priest)



# Strategic Priorities January 2011 – December 2011

- 1. Improve the health of our population (Chabut):
  - a. Implement statewide stakeholder plan for obesity. (Summit: September 21, Lansing Center)
  - b. Implement statewide stakeholder plan for infant mortality. (Summit: October 17, Marriott Ann Arbor, Ypsilanti)



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## **Health and Social Impact**

- Major cause of morbidity and mortality
  - Lack of physical activity and poor nutrition combined is the second leading cause of preventable death
  - Contributes to major chronic conditions heart disease, hypertension, stroke, type 2 diabetes, asthma, certain cancers, arthritis, depression, dementia
  - Adults and children are developing obesity related chronic conditions



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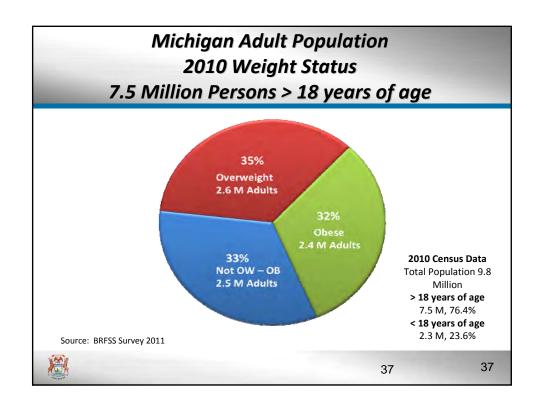
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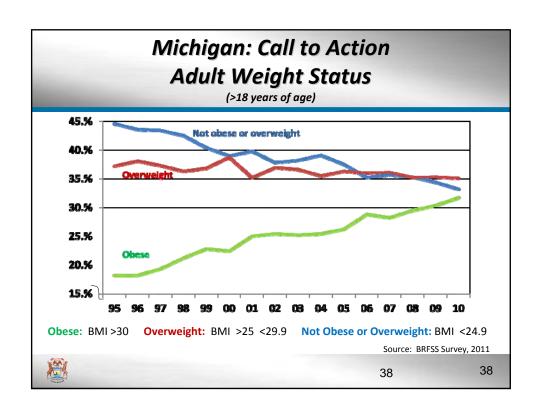
### **Economic Impact**

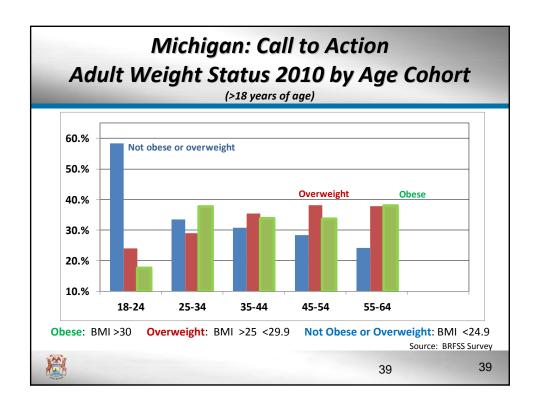
- Economic costs of obesity are staggering
  - In 2008, Michigan spent an estimated \$3.1 billion in obesity related medical costs
  - Michigan is expected to spend \$12.5 billion in obesity medical costs in 2018



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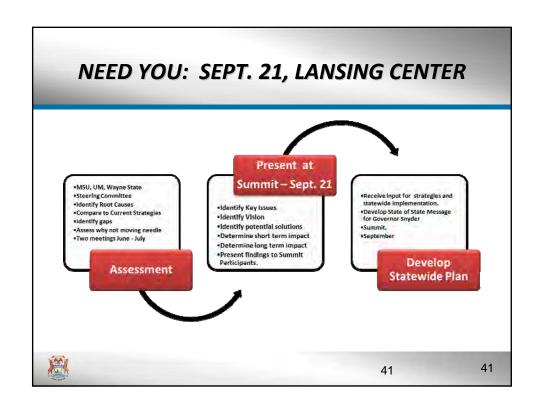


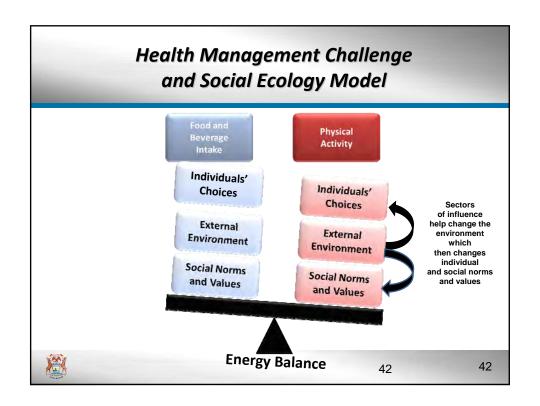
# Michigan's Ranking 10th Fattest State

	White		Black		Hispanic		Other	
	OW/ OB %	%	OW/ OB %	%	OW/ OB %	%	OW/ OB	%
U. S.	63	65	74	12	69	16	n/a	7
Michigan	66	77	74	14	68	4	n/a	5

Source: KFF website 2010 comparisons







## Sectors of Influence

- Food and beverage industry
- Agriculture
- Education
- Media
- Legislature
- Government: federal, state, local
- Public health systems
- Healthcare industry (delivery and financing)
- Weight management programs
- Business and workers

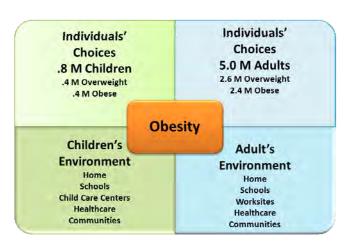
- Labor unions
- Land use and transportation
- Leisure and recreation
- Churches
- Employers large and small
- Trade organizations
- Service organizations
- Technology companies
- Universities
- All DCH administrations

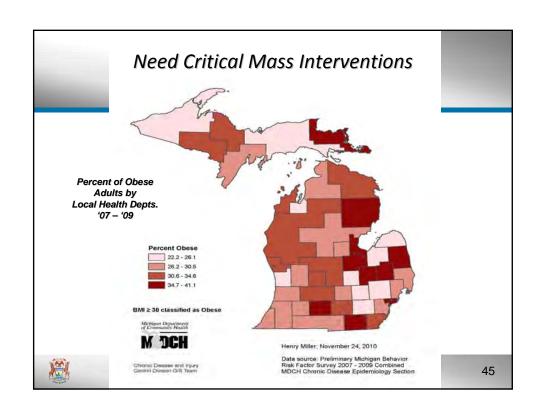


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## Opportunities for Intervention In Michigan





## **Current Michigan Strategies**

#### Policy, Environmental, Systems Change

- Healthy Kids, Healthy Michigan
- Healthy Communities
- Complete Streets

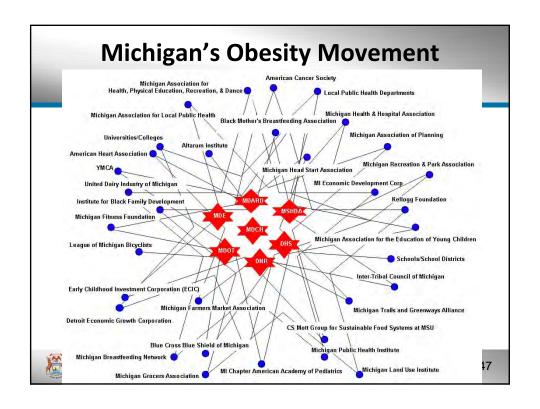
#### School-based, Child Care Programs

- · Nutrition Standards
- Safe Routes to School
- · Child care
- · Head Start
- Health, Physical Education

## Reduction Projects

- Faith-based Nutrition and Physical Activity Project
- Healthy Hair Starts with a Healthy Body/Dodge the Punch





## Strategic Priorities January 2011 – December 2011

#### **2.** Improve the health care provided to our population:

- a. Implement patient-centered medical home demonstration grant. (Fitton)
- b. Be a catalyst to create OB services access in Michigan. (Chabut)
- c. Develop plan to promote FQHCs in the state. (Brim)
- d. Implement plan to promote integration of behavioral and physical health, including health homes (ACA 2703). (Zeller)



# Strategic Priorities January 2011 – December 2011

#### 3. Lower the health care costs per person in our State:

- a. Obtain grants from foundations for statewide planning: obesity, infant mortality, health system reform, FQHCs. (Brim)
- b. Implement Office of Health Inspector General to reduce fraud, waste, abuse. (Hill)
- Develop and implement internal audit plan with links to OHIG, DTMB, DHS, Auditor General, CMS. (Lyon)
- d. Move fee for service programs into managed care.
  - a. Children with special health care needs. (Fitton)
  - b. Medicare and Medicaid Dual Eligibles. (Fitton)
- e. Implement 2012 Budget. (Lyon)



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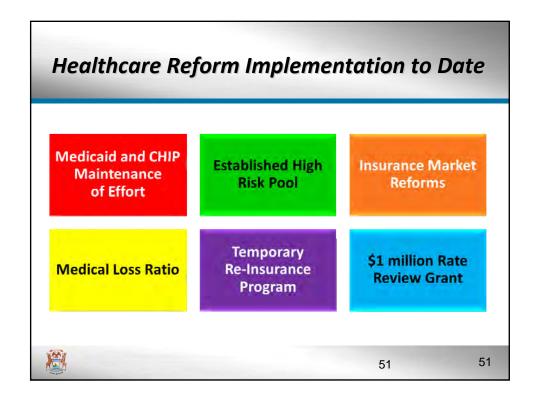
# Strategic Priorities January 2011 – December 2011

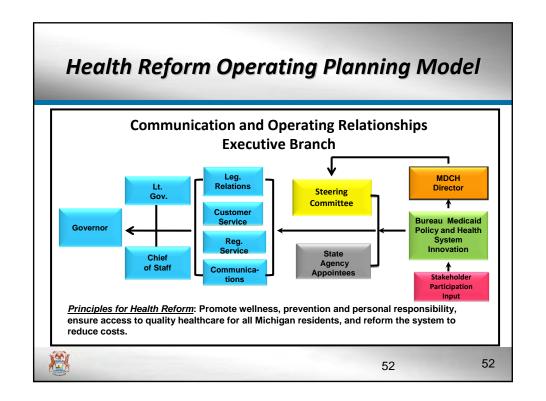
#### 4. Plan and implement health care reform if feasible:

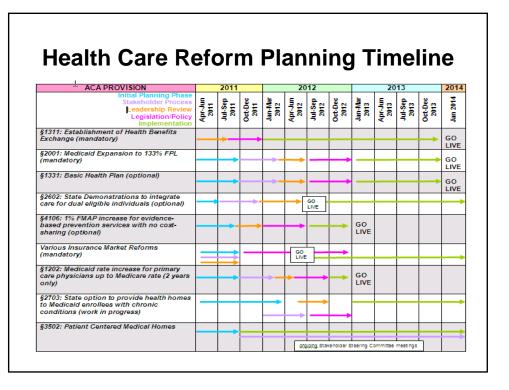
- a. Implement multidisciplinary bureau that focuses on planning and implementing health reform. (Priest)
- b. Plan expansion of Medicaid to 133% of FPL and explore basic health plan. (Priest)
- Complete health insurance exchange plan design and consider conclusions for implementation. (Priest)
- d. Obtain planning grant for integration of dual eligibles and implement. (Fitton)
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- f. Expand Aging and Disability Resource Centers. (Sederburg)
- g. Expand long term care option counseling through Community Living Program. (Sederburg)
- h. Identify other health reform opportunities that meet Gov. Snyder's reform goals. (Priest)



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# Health Insurance Exchange: Progress to Date



Five Stakeholder Workgroups were convened between February and April to discuss policy issues and make recommendations



Workgroups made over 50 consensus-based recommendations

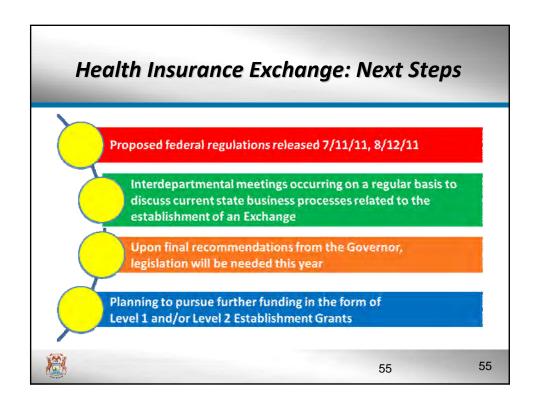


Stakeholder recommendations compiled into a report for distribution to the Steering Committee, Legislature, others



A Steering Committee of leadership from 9 state agencies reviewed the stakeholder findings and is making final recommendations to the Governor





## **Integrating Care for Dual Eligibles**

- DCH awarded nearly \$1 million in planning funds from CMS to develop Integrated Care over the next year
- Key Objectives
  - Improve quality of care and access to care for people eligible for both Medicaid and Medicare
  - Fully integrate Medicare and Medicaid program rules and funding with shared savings
- Stakeholder process
  - Under way
  - integratedcare@michigan.gov
  - https://janus.pscinc.com/dualeligibles





#### Michigan Department of Community Health

Director Olga Dazzo

## Thank You!



## **M-CEITA Update**

Altarum Program Update and Response to HIT Commission Request for Information

- -- Dan Armijo
- Discussion: New recommendations or feedback for statewide stakeholder committee?
- -- Vice Chair, All



## Michigan's Health IT Regional Extension Center: M-CEITA

Report to the Michigan Department of Community Health & Michigan Health Information Technology Commission

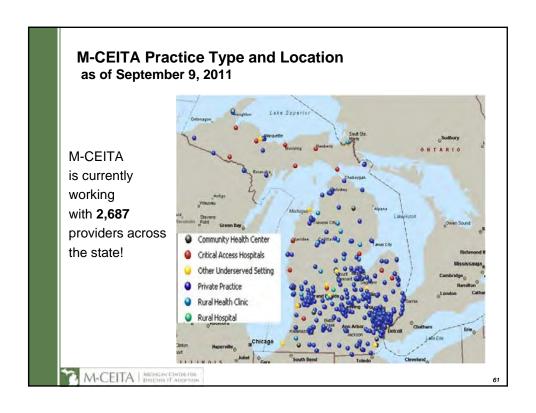
September 2011

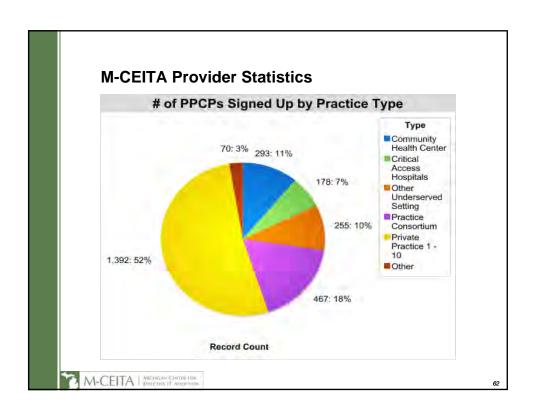
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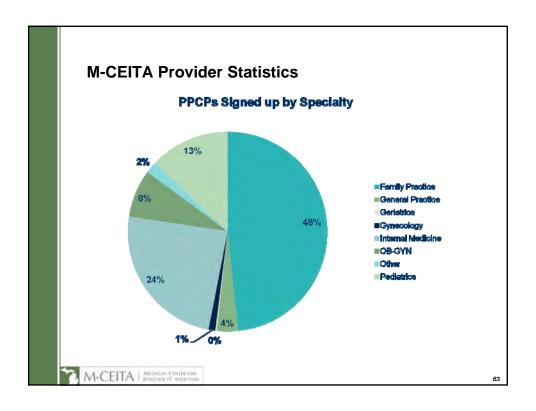
#### **Topics Covered**

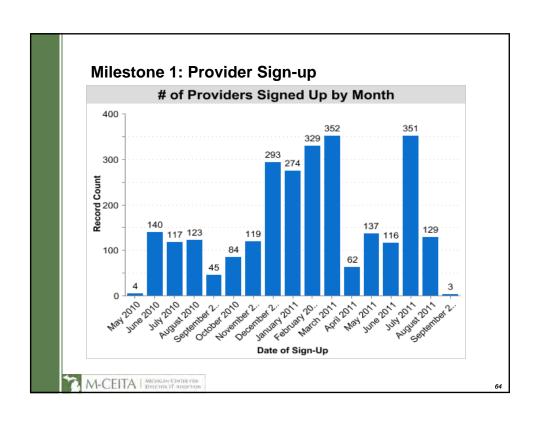
- Program Milestones
- Program Leadership
- Program Pricing
- Risks and Mitigation Strategies
- EHR CBA
- Activity Update
- Finance Update

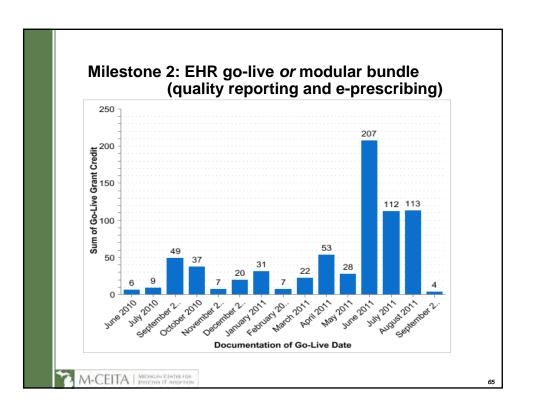


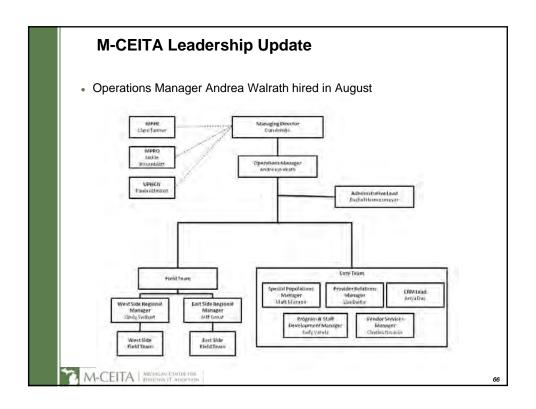












## **M-CEITA Pricing and Discounts**

- \$0 to \$500 per provider
- · Our pricing is based on the following:
  - (1) Financial hardship

(% Medicaid, underserved setting, etc.)

- (2) Volume purchases
  - e.g. Physician organizations, health plans
- (3) Scope of services

Full scope versus supporting only attestation Level of effort sharing from partnering org (POs)

(4) Level of adoption at the practice

i.e. Can M-CEITA staff learn from that practice's experience



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## **Program Risks and Mitigation Strategies**

- Aggressive timeline to fulfill program recruitment goals
  - Over 75% of Michigan providers belong to a PO, many of which are already making IT investments
  - Working closely with PO organizations to address multiple providers at once, offering volume discounts and reciprocal learning programs
- REC, HIE, Beacon, Medicaid incentive program all hitting providers at the same time, resulting in confusion
  - Do a better job of coordinating messages to these providers, with support from the HIT Commission
- We need to quickly triage practices after sign-up
  - Close collaboration with Sub-recipients, monitoring engagement times.
- Program sustainability
  - Dedicated staff to program sustainability
  - Active participating in ONC Sustainability CoP



## **EHR Cost-Benefit Analysis**

- EHR adoption comes with significant risks (Harsh et al.)
- We've created an EHR Vendor Selection tool that takes into account not just functionality and price, but also risk
- One major decision point: Onsite vs. SaaS
- Altarum staff researched the following questions:
  - What are the differences in costs between deployment options?
  - What is the timeline of costs and benefits?
  - When do EHRs begin to pay for themselves?
  - How do incentive payments affect the EHR investments?
- Findings:
  - Due to greater upfront costs of onsite deployment, ROI changes significantly with practice size
  - Incentive payments noticeably reduce the break-even point for the investment



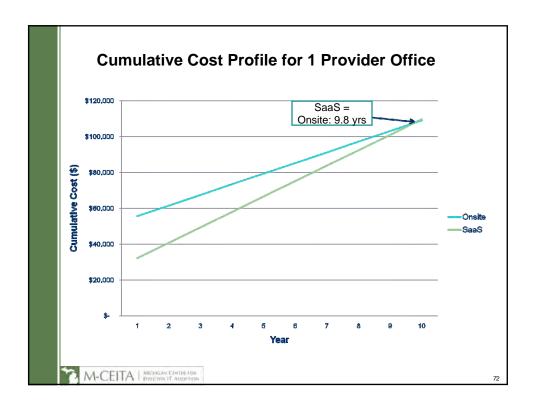
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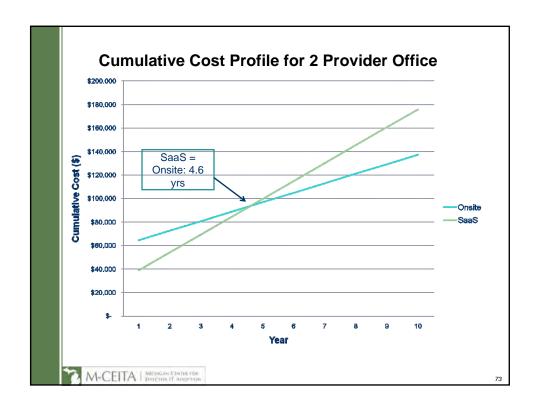
### **Data sources**

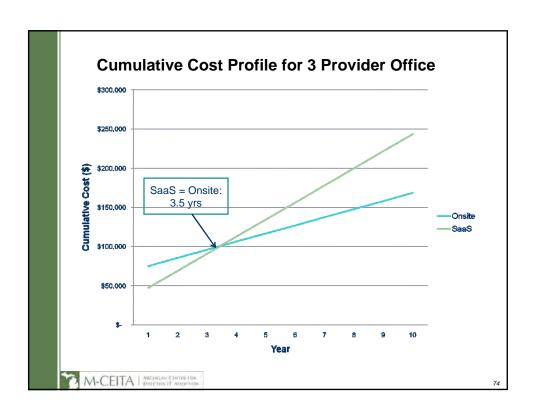
- Detailed price quotes from 16 products
- Hardware purchase costs from Dell using vendor-supplied requirements
- Benefit data from Miller et al. The Value Of Electronic Health Records In Solo Or Small Group Practices
- Medicare/Medicaid EHR Incentive payment schedule

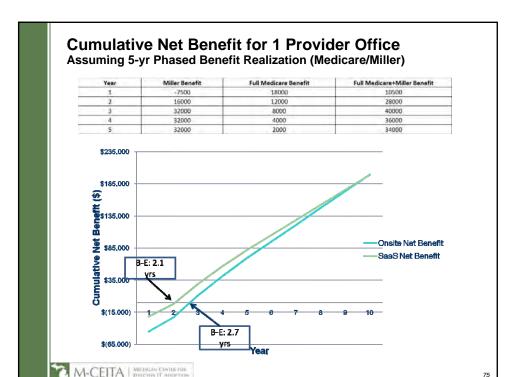


#### Cost categories and assumptions Year 1 costs - Licensing/Subscription Interfaces · Assuming 3 interfaces - Implementation (installation & training) Hardware Assumed some existing infrastructure (workstations), assuming server acquisition necessary for Onsite • Regts per vendor: Wireless access, router, printer, doc scanner, etc. Recurring costs Licensing/Subscription Costs by Type, 1 Provider, 5 yr TCO - Interface maintenance and support \$90,000 \$80,000 Infrastructure \$70,000 · Maintenance and refresh \$60,000 21% \$50,000 ■Implementation \$40,000 ■Interface \$30,000 Licensing/Subscri \$20,000 \$10,000 SaaS M-CEITA | MICHIGAN CHATTE FOR









## **Activity Update:**

## First M-CEITA Practice to attest to meaningful use

#### **Health Specialists of Lenawee**

- 6 physician practice serving ~100,000 patients in Lenawee County
- Began 90-day attestation period in April
- All providers attested by August
- CEO Doris Goodlock discovered M-CEITA through a presentation we gave at a local hospital system

"When we first decided to go for meaningful use, I thought we were ready. But there were so many little roadblocks and issues. Nothing major, but just things we wouldn't have known how to figure out without an expert."

 M-CEITA advocated with EHR vendor on their behalf to obtain the advertised software functionality, necessary for MU



## **Activity Update:**

#### Outreach & Education

- Website updates, in-person meetings, conferences, presentations
  - · Ongoing with focus on continuous quality improvement
  - Public Health Administrator Seminar M-CEITA presented September 9<sup>th</sup> – Mt. Pleasant
  - ONC Market Segmentation Workgroup M-CEITA presenting September 15<sup>th</sup> – national webinar
  - Healthcare for the Homeless Conference M-CEITA presenting September 20<sup>th</sup> – Southfield
  - OmniCare Health Plan Provider Orientation Meeting M-CEITA presenting – September 27<sup>th</sup>

#### Recruitment

- Currently M-CEITA is at 72% of total M1 goal
- Plan to meet M1 goal by December 31, 2011
- UOP provider fax blast

#### New Strategic Partners

• OmniCare; United Physicians; IHA



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## **Activity Update:**

#### Vendor Update

- · MCEITA focus on protecting providers, limiting risk
- Two key provisions have proved challenging for vendors, slowing contractual agreements:
  - Added security and privacy provisions
  - Revised limitations on liability vendors cannot limit liability below any penalties imposed by the OCR

#### Training

- All licensed users completing ONC DreamTeam training (Altarum only)
- Recommended online list of appropriate classes for REC staff available on HITRC
- Expanded field staff new hire training program



## **Upcoming Key Activities**

- · Ongoing recruiting and hiring for additional field staff
- Additional strategic partnerships to accelerate recruiting / Milestone achievement
- Field Staff full utilization of ONC project management tool
- Focus on targeting PCMH nominated and designated providers, who often have significant IT adoption
- Workforce
  - Proposed internship opportunities for HIT program students to be shared soon with Community Colleges
  - 4 weeks, 20 hours per week
  - Half time in the field working in provider offices alongside field staff; the other half focused on core program activities.
    - Security risk analysis and IT assessments at provider offices included.



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## Finance Update - through August 2011

#### Core Funding - 2 year Budget

Total value: \$1,500,000	
Total expended:	\$ 1,225,126
Total remaining:	\$ 274,874

	Incurred	
Altarum	\$	1,179,203
MCRH	\$	31,735
MAFP	\$	16,000

#### Direct Funding - 4 year Budget\*

Total de-restricted value: \$7,718,070\*\*

Total expended:	\$ 4,904,854
Total remaining:	\$ 2,813,216

	Incurred	
Altarum	\$ 3,482,903	
MPRO	\$ 589,131*	
MPHI	\$ 584,250*	
UPHCN	\$ 248 570*	

<sup>\*</sup>Does not include outstanding invoices

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<sup>\*\*</sup>Total contract ceiling: \$18,551,990

## Finance Update - through August 2011

#### Kresge Grant

Total value: \$1,000,000

Total expended: \$ 858,166

Total remaining: \$ 141,834

	In	curred
Altarum	\$	356,14
MPRO	\$	246,85
MPHI	\$	249,92
Dennis Paradis	\$	5 246

### **Provider Sign Up**

Fees received: \$ 304,475

#### Match

Total committed: \$ 3,383,629 Total incurred: \$ 2,180,701

	C	ommitted	Incurred
Altarum	\$	1,309,026 \$	488,171
MPRO	\$	274,088 \$	30,993
MPHI	\$	253,866 \$	26,466
UPHCN	\$	296,649 \$	137,340
BCBSM	\$	250,000 \$	639,565
Kresøe	\$	1 000 000 \$	858 166



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# Progress on HIT Long Term Goals Workgroup

Progress & Next Steps -- Beth Nagel

## **Long Term Goals**

- At the June 16, 2011 HIT Commission Meeting:
  - The Michigan HIT Commission resolves to <u>create</u> <u>a sub-committee</u> that is focused on long-term measures of the impact of health information technology.
  - The sub-committee should focus on <u>leveraging</u>
     <u>existing efforts</u> that measure the broad impact of
     <u>cost, quality and access</u>. The sub-committee
     should convene and gather information within the
     next quarter.
  - The motion passed with zero abstentions.

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## **Long Term Goals Workgroup**

- Update:
  - HIT Commissioners nominations:
    - Kate Wodecki BCBSM
    - Tim Pletcher MiHIN
    - Beth Nagel MDCH
  - Initial set of measures gathered from MQIC (HEDIS and CAHPS)
  - Group welcoming more members
  - Group reviewing other sources of data
  - Initial set of measures expected later this fall







